

### **Retail Client**

# **Equities - Execution Venues**

| Equities - Execution venues   |   |   |                |                      |                        |  |  |
|---|---|---|----------------|----------------------|------------------------|--|--|
| Class of Instrument   | Equities - Shares & Depositary Receipts/Tick size liquidity bands 5 and 6 (from 2,000 trades per day)       |   |                |                      |                        |  |  |
|   |   |   |                |                      |                        |  |  |
| Notification if < 1 average trade per business day in the previous year | NO  |   |                |                      |                        |  |  |
| Top five execution venues ranked in terms of trading volumes (in        | Proportion of volume traded as a  | Proportion of orders                          | Percentage of  | Percentage of        | Percentage of directed |  |  |
| descending order)   | percentage of total in that class   | executed as percentage of total in that class | passive orders | aggressive<br>orders | orders                 |  |  |
| Athens Exchange Securities' Market - ATHEX                              | 100%  | 100%  | N/A            | N/A                  | 100%                   |  |  |
|   |   |   |                |                      |                        |  |  |
| Class of Instrument   | Equities - Shares & Depositary Receipts/Tick size liquidity bands 3 and 4 (from 80 to 1,999 trades per day) |   |                |                      |                        |  |  |
| Notification if < 1 average trade per business day in the previous year | NO  |   |                |                      |                        |  |  |
| Top five execution venues ranked in terms of trading volumes (in        | Proportion of volume traded as a  | Proportion of orders                          | Percentage of  | Percentage of        | Percentage of directed |  |  |
| descending order)   | percentage of total in that class   | executed as percentage of total in that class | passive orders | aggressive<br>orders | orders                 |  |  |
| Athens Exchange Securities' Market - ATHEX                              | 99,98%  | 99,98%  | N/A            | N/A                  | 100%                   |  |  |
| Cyprus Stock Exchange - CSE   | 0,02%   | 0,02%   | N/A            | N/A                  | 100%                   |  |  |
| Class of Instrument   | Equities — Shares & Depositary Receipts/Tick size liquidity bands 1 and 2 (from 0 to 79 trades per day)     |   |                |                      |                        |  |  |
| Notification if < 1 average trade per business day in the previous year | NO  |   |                |                      |                        |  |  |
| Top five execution venues ranked in terms of trading volumes (in        | Proportion of volume traded as a  | Proportion of orders                          | Percentage of  | Percentage of        | Percentage of directed |  |  |
| descending order)   | percentage of total in that class   | executed as percentage of total in that class | passive orders | aggressive<br>orders | orders                 |  |  |
| Athens Exchange Securities' Market - ATHEX                              | 99,40%  | 99,52%  | N/A            | N/A                  | 100%                   |  |  |
| Athens Exchange Alternative Market - ENA                                | 0,35%   | 0,33%   | N/A            | N/A                  | 100%                   |  |  |
| Cyprus Stock Exchange - CSE   | 0,15%   | 0,08%   | N/A            | N/A                  | 100%                   |  |  |
| Cyprus Stock Exchange's Emerging Companies Market - ECM                 | 0,09%   | 0,07%   | N/A            | N/A                  | 100%                   |  |  |

# Equities - Counterparties

| Equities - Counterparties   |  |  |                              |     |                               |  |
|---|--|--|------------------------------|-----|-------------------------------|--|
| Class of Instrument   | Equities - Shares and Depositary Receipts                          |  |                              |     |                               |  |
| Notification if < 1 average trade per business day in the previous year   | NO   |  |                              |     |                               |  |
| First five counterparties for receiving and transmitting orders in terms of transaction volumes (in descending order) | Proportion of volume traded as a percentage of total in that class | Proportion of orders<br>executed as percentage of<br>total in that class | Percentage of passive orders | "   | Percentage of directed orders |  |
| Instinet - 213800MXAKR2LA1VBM44   | 82,18%   | 85,83%   | N/A                          | N/A | 100%                          |  |
| Cowen - 213800SS94VGJTFLIG64  | 6,53%  | 5,83%  | N/A                          | N/A | 100%                          |  |
| CM CIC Market Solutions - N4JDFKKH2FTD8RKFXO39  | 4,49%  | 3,92%  | N/A                          | N/A | 100%                          |  |
| Equinet Bank AG - 5299005KU6Y55ZIAMZ56  | 4,13%  | 1,12%  | N/A                          | N/A | 100%                          |  |
| Banca Akros - 549300GRXFI7D6PNEA68  | 1,21%  | 1,18%  | N/A                          | N/A | 100%                          |  |

### **Debt Instruments**

| Dept instruments  |   |   |                |                      |                        |  |
|---|---|---|----------------|----------------------|------------------------|--|
| Class of Instrument   | Debt securities - Bonds                     |   |                |                      |                        |  |
| Notification if < 1 average trade per business day in the previous year | NO  |   |                |                      |                        |  |
| Top five execution venues ranked in terms of trading volumes (in        | Proportion of volume traded as a            | Proportion of orders                          | Percentage of  | Percentage of        | Percentage of directed |  |
| descending order)   | percentage of total in that class           | executed as percentage of total in that class | passive orders | aggressive<br>orders | orders                 |  |
| Investment Bank of Greece S.A 2138008NSD1X1XFUK750                      | 79,59%                                      | 41,48%  | N/A            | N/A                  | 100%                   |  |
| Athens Exchange Securities' Market - ATHEX                              | 20,12%                                      | 57,53%  | N/A            | N/A                  | 100%                   |  |
| Athens Exchange Alternative Market - ENA                                | 0,29%                                       | 0,59%   | N/A            | N/A                  | 100%                   |  |
| Class of Instrument   | Debt securities - Money markets instruments |   |                |                      |                        |  |
| Notification if < 1 average trade per business day in the previous year | YES   |   |                |                      |                        |  |
| Top five execution venues ranked in terms of trading volumes (in        | Proportion of volume traded as a            | Proportion of orders                          | Percentage of  | Percentage of        | Percentage of directed |  |
| descending order)   | percentage of total in that class           | executed as percentage of                     | passive orders | aggressive           | orders                 |  |
|   |   | total in that class                           |                | orders               |                        |  |
| Investment Bank of Greece S.A 2138008NSD1X1XFUK750                      | 100%  | 100%  | N/A            | N/A                  | 100%                   |  |

#### **Currency derivatives**

| Currency derivatives  |   |   |               |                      |                        |  |
|---|---|---|---------------|----------------------|------------------------|--|
| Class of Instrument   | Currency derivatives - Futures and options admitted to trading at a trading venue |   |               |                      |                        |  |
|   |   |   |               |                      |                        |  |
| Notification if < 1 average trade per business day in the previous year | YES   |   |               |                      |                        |  |
| First five counterparties for receiving and transmitting orders in      | Proportion of volume traded as a  | Proportion of orders                          | Percentage of | Percentage of        | Percentage of directed |  |
| terms of transaction volumes (in descending order)                      |   | executed as percentage of total in that class | ·             | aggressive<br>orders | orders                 |  |
| ED & F MAN CAPITAL MARKETS - GKS4XBH2YSEYMX83N473                       | 100%  | 100%  | N/A           | N/A                  | 100%                   |  |

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# **INVESTMENT BANK OF GREECE**

### **Structured Financial Instruments**

| Class of Instrument   | Structured Financial Instruments  |      |                |     |                               |
|---|-----------------------------------|------|----------------|-----|-------------------------------|
| Notification if < 1 average trade per business day in the previous year | YES                               |      |                |     |                               |
| ,   | percentage of total in that class | •    | passive orders |     | Percentage of directed orders |
| Investment Bank of Greece S.A 2138008NSD1X1XFUK750                      | 100%                              | 100% | N/A            | N/A | 100%                          |

### **Equity derivatives**

| Equity derivatives   |   |  |                              |                      |                               |  |
|--|---|--|------------------------------|----------------------|-------------------------------|--|
| Class of Instrument  | Equity derivatives/Futures and options admitted to trading on a trading venue |  |                              |                      |                               |  |
| Notification if $< 1$ average trade per business day in the previous year          | NO  |  |                              |                      |                               |  |
| Top five execution venues ranked in terms of trading volumes (in descending order) | Proportion of volume traded as a percentage of total in that class            | Proportion of orders executed as percentage of total in that class | Percentage of passive orders |                      | Percentage of directed orders |  |
| Athens Exchange Derivatives Market - ATHEX   | 100%  | 100%   | N/A                          | N/A                  | 100%                          |  |
| Class of Instrument  | Equity derivatives/Futures and options admitted to trading on a trading venue |  |                              |                      |                               |  |
| Notification if < 1 average trade per business day in the previous year            | NO  |  |                              |                      |                               |  |
| First five counterparties for receiving and transmitting orders in                 | Proportion of volume traded as a  | Proportion of orders   | Percentage of                | Percentage of        | Percentage of directed        |  |
| terms of transaction volumes (in descending order)                                 | percentage of total in that class   | executed as percentage of total in that class                      | passive orders               | aggressive<br>orders | orders                        |  |
| ED & F MAN CAPITAL MARKETS - GKS4XBH2YSEYMX83N473                                  | 100%  | 100%   | N/A                          | N/A                  | 100%                          |  |

#### Commodities derivatives and emission allowances derivatives

| Class of Instrument   | Commodities derivatives and emission allowances derivatives/Options and Futures admitted to trading on a trading venue |      |                |     |                               |  |
|---|--|------|----------------|-----|-------------------------------|--|
| Notification if < 1 average trade per business day in the previous year   | YES  |      |                |     |                               |  |
| First five counterparties for receiving and transmitting orders in terms of transaction volumes (in descending order) | percentage of total in that class  | •    | passive orders |     | Percentage of directed orders |  |
| ED & F MAN CAPITAL MARKETS - GKS4XBH2YSEYMX83N473   | 100%   | 100% | N/A            | N/A | 100%                          |  |

### **Exchange traded products (exchange traded funds)**

| Class of Instrument   | Exchange traded products (exchange traded funds, exchange traded notes and exchange traded commodities) |  |                              |                                 |                               |
|---|---|--|------------------------------|---------------------------------|-------------------------------|
| Notification if < 1 average trade per business day in the previous year   | YES   |  |                              |                                 |                               |
| Top five execution venues ranked in terms of trading volumes (in descending order)                                    | Proportion of volume traded as a percentage of total in that class                                      | Proportion of orders<br>executed as percentage of<br>total in that class | Percentage of passive orders | Percentage of aggressive orders | Percentage of directed orders |
| Athens Exchange Securities' Market - ATHEX  | 100%  | 100%   | N/A                          | N/A                             | 100%                          |
| Class of Instrument   | Exchange traded products (exchange traded funds)  |  |                              |                                 |                               |
| Notification if < 1 average trade per business day in the previous year   | NO  |  |                              |                                 |                               |
| First five counterparties for receiving and transmitting orders in terms of transaction volumes (in descending order) | Proportion of volume traded as a percentage of total in that class                                      | Proportion of orders<br>executed as percentage of<br>total in that class | Percentage of passive orders | Percentage of aggressive orders | Percentage of directed orders |
| Instinet - 213800MXAKR2LA1VBM44   | 88%   | 86%  | N/A                          | N/A                             | 100%                          |
| Cowen - 213800SS94VGJTFLIG64  | 5,64%   | 8,80%  | N/A                          | N/A                             | 100%                          |
| CM CIC Market Solutions - N4JDFKKH2FTD8RKFXO39  | 3,07%   | 2,36%  | N/A                          | N/A                             | 100%                          |
| Equinet Bank AG - 5299005KU6Y55ZIAMZ56  | 2,94%   | 0,64%  | N/A                          | N/A                             | 100%                          |
| Banca Akros - 549300GRXFI7D6PNEA68  | 0,35%   | 1,72%  | N/A                          | N/A                             | 100%                          |

Pursuant to the delegated Regulation (EU) 2017/576, the Bank is required to make public, on an annual basis, the top five execution venues and the top five counterparties for the transmission of orders to be executed in terms of trading volumes (in descending order), for all its executed client orders, by class of financial instrument and by client categorisation, as specified in Annex II of this Regulation. The Bank selects both execution venues and counterparties and monitors the execution quality for each class of financial instrument, based on the Order Execution Policy and its associated procedures.

Any cases of conflict of interest are identified and evaluated by the Bank. The Bank does not receive any remuneration, discount or non-monetary benefit for routing clients' orders to a particular trading venue or execution venue. The Bank has no close links, conflicts of interest and joint ownership with anyone of the execution venues or counterparties used to execute the orders. A detailed description of the above is included in the MiFID II Pre-contractual Information.

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