## **Retail Client**

Retail Client						
Equities - Execution Venues						
Class of Instrument	Equities - Shares & Depositary Receipts/Tick size liquidity bands 5 and 6 (from 2,000 trades per day)					
Notification if < 1 average trade per business day in the previous year	NO					
Top five execution venues ranked in terms of trading volumes (in descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders	
Athens Exchange Securities' Market - XATH	100%	100%	N/A	N/A	100%	
Class of Instrument	Equities - Shares & Depositary Receipts/Tick size liquidity bands 3 and 4 (from 80 to 1,999 trades per day)					
Notification if < 1 average trade per business day in the previous year	NO					
Top five execution venues ranked in terms of trading volumes (in descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders	
Athens Exchange Securities' Market - XATH	99,99%	99,99%	N/A	N/A	100%	
Cyprus Stock Exchange - XCYS	0,01%	0,01%	N/A	N/A	100%	
Class of Instrument	Equities — Shares & Depositary Receipts/Tick size liquidity bands 1 and 2 (from 0 to 79 trades per day)					
Notification if < 1 average trade per business day in the previous year	NO					
Top five execution venues ranked in terms of trading volumes (in descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders	
Athens Exchange Securities' Market - XATH	99,17%	98,88%	N/A	N/A	100%	
Cyprus Stock Exchange's Emerging Companies Market - XECM	0,49%	0,27%	N/A	N/A	100%	
Cyprus Stock Exchange - XCYS	0,22%	0,19%	N/A	N/A	100%	
Athens Exchange Alternative Market - ENAX	0,12%	0,66%	N/A	N/A	100%	

## **Equities - Counterparties**

Class of Instrument	Equities - Shares and Depositary Re	ities - Shares and Depositary Receipts				
Notification if < 1 average trade per business day in the previous year	0					
First five counterparties for receiving and transmitting orders in	Proportion of volume traded as a	Proportion of orders	Percentage of	Percentage of	Percentage of directed	
terms of transaction volumes (in descending order)	percentage of total in that class	executed as percentage of	passive orders	aggressive	orders	
		total in that class		orders		
Instinet - 213800MXAKR2LA1VBM44	97,21%	97,04%	N/A	N/A	100%	
Cowen - 213800SS94VGJTFLIG64	2,62%	2,68%	N/A	N/A	100%	
CM CIC Market Solutions - N4JDFKKH2FTD8RKFXO39	0,11%	0,09%	N/A	N/A	100%	
Banca Akros - 549300GRXFI7D6PNEA68	0,03%	0,09%	N/A	N/A	100%	
Equinet Bank AG - 5299005KU6Y55ZIAMZ56	0,02%	0,05%	N/A	N/A	100%	

### **Debt Instruments**

Class of Instrument	Debt securities - Bonds	Debt securities - Bonds				
Notification if < 1 average trade per business day in the previous year	NO					
Top five execution venues ranked in terms of trading volumes (in	Proportion of volume traded as a Proportion of orders Percentage of Perc					
descending order)	percentage of total in that class	executed as percentage of	passive orders	aggressive	orders	
		total in that class		orders		
Investment Bank of Greece S.A 2138008NSD1X1XFUK750	84,25%	31,76%	N/A	N/A	100%	
Athens Exchange Securities' Market - XATH	15,59%	67,19%	N/A	N/A	100%	
Athens Exchange Alternative Market - ENAX	0,16%	1,05%	N/A	N/A	100%	
Class of Instrument	Debt securities - Money markets inst	Debt securities - Money markets instruments				
Notification if < 1 average trade per business day in the previous year	YES					
	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of	Percentage of passive orders		Percentage of directed orders	
	percentage or total in that class	total in that class	passive orders	orders	oracia	
Investment Bank of Greece S.A 2138008NSD1X1XFUK750	100%	100%	N/A	N/A	100%	

# Currency derivatives

Class of Instrument	Currency derivatives - Futures and options admitted to trading at a trading venue				
Notification if < 1 average trade per business day in the previous year	NO				
		Proportion of orders	Percentage of	Percentage of	Percentage of directed
terms of transaction volumes (in descending order)	percentage of total in that class	executed as percentage of	passive orders	aggressive	orders
		total in that class		orders	
ED & F MAN CAPITAL MARKETS - GKS4XBH2YSEYMX83N473	100%	100%	N/A	N/A	100%
		1			

#### **Structured Financial Instruments**

Class of Instrument	Structured Financial Instruments				
Notification if < 1 average trade per business day in the previous year	YES				
Top five execution venues ranked in terms of trading volumes (in	Proportion of volume traded as a	Proportion of orders	Percentage of	Percentage of	Percentage of directed
descending order)	percentage of total in that class	executed as percentage of	passive orders	aggressive	orders
		total in that class		orders	
Investment Bank of Greece S.A 2138008NSD1X1XFUK750	100%	100%	N/A	N/A	100%

## **INVESTMENT BANK OF GREECE**

## Equity derivatives

Class of Instrument	Equity derivatives/Futures and options admitted to trading on a trading venue				
Notification if < 1 average trade per business day in the previous year	NO				
Top five execution venues ranked in terms of trading volumes (in	Proportion of volume traded as a	Proportion of orders	Percentage of	Percentage of	Percentage of directed
descending order)	percentage of total in that class	executed as percentage of	passive orders	aggressive	orders
		total in that class		orders	
Athens Exchange Derivatives Market - XADE	100%	100%	N/A	N/A	100%
Class of Instrument	Equity derivatives/Futures and options admitted to trading on a trading venue				
Notification if < 1 average trade per business day in the previous year	NO				
First five counterparties for receiving and transmitting orders in	Proportion of volume traded as a	Proportion of orders	Percentage of	Percentage of	Percentage of directed
terms of transaction volumes (in descending order)	percentage of total in that class	executed as percentage of	passive orders	aggressive	orders
		total in that class		orders	
ED & F MAN CAPITAL MARKETS - GKS4XBH2YSEYMX83N473	100%	100%	N/A	N/A	100%

#### Commodities derivatives and emission allowances derivatives

Class of Instrument	Commodities derivatives and emission allowances derivatives/Options and Futures admitted to trading on a trading venue				
Notification if < 1 average trade per business day in the previous year	YES				
First five counterparties for receiving and transmitting orders in	Proportion of volume traded as a	Proportion of orders	Percentage of	Percentage of	Percentage of directed
terms of transaction volumes (in descending order)	percentage of total in that class	executed as percentage of	passive orders	aggressive	orders
		total in that class		orders	
ED & F MAN CAPITAL MARKETS - GKS4XBH2YSEYMX83N473	100%	100%	N/A	N/A	100%

#### Exchange traded products (exchange traded funds)

Class of Instrument	Exchange traded products (exchange traded funds, exchange traded notes and exchange traded commodities)				
Notification if < 1 average trade per business day in the previous year	YES				
Top five execution venues ranked in terms of trading volumes (in	Proportion of volume traded as a	Proportion of orders	Percentage of	Percentage of	Percentage of directed
descending order)	percentage of total in that class	executed as percentage of total in that class	passive orders	aggressive orders	orders
Athens Exchange Securities' Market - XATH	100%	100%	N/A	N/A	100%
Class of Instrument	Exchange traded products (exchange traded funds)				
Notification if < 1 average trade per business day in the previous year	YES				
First five counterparties for receiving and transmitting orders in	Proportion of volume traded as a	Proportion of orders	Percentage of	Percentage of	Percentage of directed
terms of transaction volumes (in descending order)	percentage of total in that class	executed as percentage of	passive orders		orders
		total in that class		orders	
Instinet - 213800MXAKR2LA1VBM44	98,33%	96,37%	N/A	N/A	100%
Cowen - 213800SS94VGJTFLIG64	1,13%	3,11%	N/A	N/A	100%
CM CIC Market Solutions - N4JDFKKH2FTD8RKFXO39	0,54%	0,52%	N/A	N/A	100%

Pursuant to the delegated Regulation (EU) 2017/576, the Bank is required to make public, on an annual basis, the top five execution venues and the top five counterparties for the transmission of orders to be executed in terms of trading volumes (in descending order), for all its executed client orders, by class of financial instrument and by client categorisation, as specified in Annex II of this Regulation. The Bank selects both execution venues and counterparties and monitors the execution quality for each class of financial instrument, based on the Order Execution Policy and its associated procedures.

Any cases of conflict of interest are identified and evaluated by the Bank. The Bank does not receive any remuneration, discount or non-monetary benefit for routing clients' orders to a particular trading venue or execution venue. The Bank has no close links, conflicts of interest and joint ownership with anyone of the execution venues or counterparties used to execute the orders. A detailed description of the above is included in the MiFID II Pre-contractual Information.